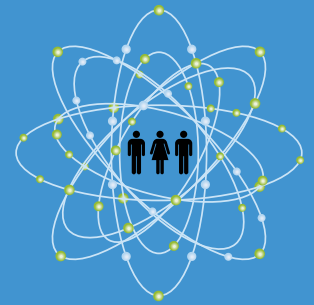


# SixNet Intelligence System

The Smart Way To Manage Your Six Sigma Investment



## SixNet Configurability

SixNet Intelligence<sup>SM</sup>, the industry's leading deployment management and project tracking tool for performance improvement programs, offers users the full convenience of configurability – the ability to do significant personalization of the system without requiring new programming. Depending on your business needs, you can use SixNet off the shelf or you can invest in bringing to bear the full benefits of the system's configurability while avoiding the drawbacks of complete customization.



Although customization, too, promises to meet business needs, it incurs the additional and often substantial expense of writing code. And as needs change, requiring further customization, it becomes an ongoing expense. Further, when you upgrade to a new version of a customized system, you must choose between staying stuck in a static system or undertaking more investment to rewrite code.

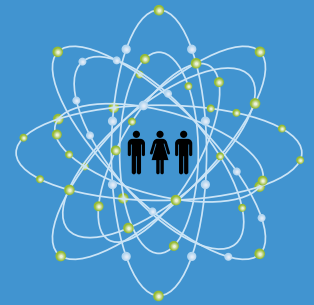
Configurability enables you to adapt a system to the unique way you run your business without the added expense of customization. And SixNet's configurable system incorporates the new code associated with a new version without any compatibility issues. Above all, configurability enables you to extract full value from SixNet as well as from your improvement initiatives.

**Configurability is the essence of using SixNet at a deployment management tool.** If you want to use technology to drive a performance improvement initiative, it's done through the configuration of the system. When you want the deep functionality of SixNet to work on higher-level problems extensive configuration can match the system's capabilities to precisely what you're trying to achieve. As with any such system, the more precisely it is configured to specific needs, the more complexity it entails, and the greater investment of time and resources required to ensure success. In the end, if you can't configure the system, you aren't leveraging the full value of its ability not only to track projects but connect them in meaningful ways with your business.

There are two ways to make SixNet configurability work for you – we can do it for you or we can or we can teach you to do it. To both services our professionals bring a combination of configuration knowledge and deployment management concepts to help you get the most out of SixNet. Configurability allows you to invest as little or as much as you wish in line with your business needs and objectives, creating a more effective deployment management tool. And whether you invest in learning the system or in our configuration services, your cost to operate goes down and you retain the full value of your investment.

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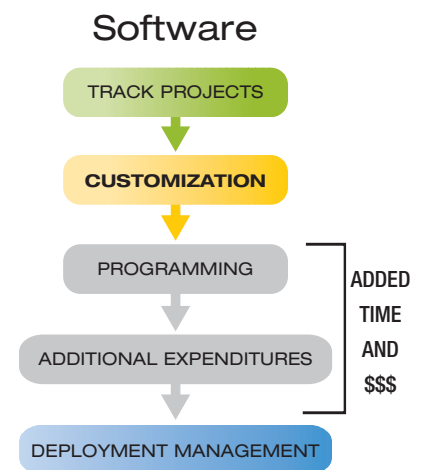


## Customization vs. Configurability

Although customization results, in theory, in a system exactly attuned to your requirements, it entails significant disadvantages:

### Drawbacks of Customization:

- Customization adds cost, both for the initial development and also for long-term support.
- Customization can add delays to the implementation of your deployment tool.
- Vendors that customize their solutions for individual customers divert significant resources from the rest of their customer base.
- As user requirements change, customization becomes an ongoing expense to meet each new requirement.
- Customization requires that code be re-written each time you upgrade to a new version of a system.



### Key Benefits of Configurable Solutions:

In addition to avoiding the expenses associated with writing code and disadvantages of customization generally, configurability offers significant advantages, including:

- Because all of our clients are running identical programming codes, requiring only one version of the software to be supported, all clients get better support.
- Because quality assurance remains focused on one version, the result is a more stable and reliable system.
- Great flexibility enables clients to reap the benefits of tailoring the system to internal processes, without creating a system that is so customized that it can no longer scale up or upgrade seamlessly to the next version.